## **BUSINESS PLANNING: DEVELOPMENT OF REVENUE PROPOSALS**

To: Children and Young People Committee

Meeting Date: 13<sup>th</sup> September 2016

From: Adrian Loades, Executive Director; Children, Families and

**Adults Services** 

Electoral division(s): All

Forward Plan ref: Not applicable Key decision: No

Purpose: To update the Committee on the development of business

planning revenue proposals for the financial years 2017/18 to

2022/23.

Recommendation: The Committee are asked to note and comment on the plans

for the development and presentation of business planning

revenue proposals.

Officer contact:

Name: Sue Nix

Post: Head of Strategy: CFA

Email: <u>Sue.nix@cambridgeshire.gov.uk</u>

Tel: 01223 699063

#### 1.0 BACKGROUND

- 1.1 The context for business planning remains challenging with a savings / income requirement of approaching £100m over the next five years. This target is driven in part by reducing cash resources but in large part by inflation, by the growing and aging population and by the increased level and complexity of need we are seeing across client groups.
- 1.2 During the previous business planning round we began to change the approach in response to this continued challenge. The Operating Model was established with the intention of establishing strategic outcomes that move beyond incremental efficiency savings in each service area to a whole council approach.
- 1.3 The groundwork undertaken last year to set out a long term strategy has meant we have begun this process with strong programmes already in place. In particular the Together for Families Programme and Think Family agenda, the Recommissioning of Early Help, the Total Transport Project, the Special Educational Needs (SEN) Local Offer and change programme, the Looked After Children Strategy, the social work unit model and our partnership with Coram Adoption Agency all mean we begin this business planning round from a strong position. These programmes will continue to deliver savings and will feature in business planning proposals shared with members in the autumn.

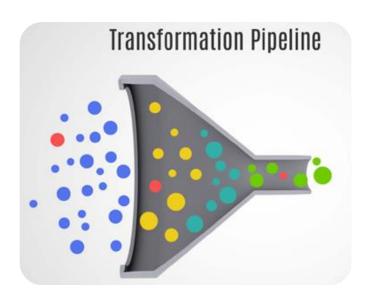
# 2.0 APPROACH AND FRAMEWORK FOR DEVELOPMENT OF BUSINESS PLANNING PROPOSALS FOR 2017/18 TO 2022/23

2.1 For this business planning cycle we have moved further away from an incremental cash limit approach with the establishment of the new Transformation Programme. The new approach introduces a number of cross cutting programmes to unlock savings, alongside the service based work - as shown below. All of the activity generated through this approach links back to the outcomes referenced above.

CROSS CUTTING PROGRAMMES (6-11)	1. Adult services	2. Children's services	3. Environment, transport & economy	4. LGSS & CCC Phase 1 – IT & digital	5. Public health
6. Finance & budget review	✓	1	<b>✓</b>	✓	✓
7. Customers & communities	✓	1	1	✓	<b>√</b>
8. Assets, estates & facilities management	✓	1	1	✓	<b>√</b>
9. Commissioning	1	1	1	1	<b>√</b>
10. Contracts, commercial & procurement	1	1	1	1	1
11. Workforce planning & development	1	1	1	1	<b>√</b>

2.2 The focus, as ever, is on driving service redesign, efficiency and new thinking to mitigate impact on communities from the challenging financial context. The Transformation Programme has therefore also introduced the concept of the business planning pipeline which encourages members and officers across the organisation to bring forward new ideas and then engages others in a process of support challenge to develop the concepts, test the viability of the business case and confirm whether to move ahead to the delivery stage. This is shown pictorially below with the circles on the left representing the range of ideas which are then tested and refined to the business case stage and then if approved to delivery and benefits realisation (moving rightwards through the pipeline). Clearly not all the initial ideas will come to fruition, but we have now established a process whereby new concepts are being proposed all the time to feed into the pipeline.

2.2



- 2.3 The development of revenue proposals has been undertaken within this framework and intention has been to concentrate on cross-cutting themes and areas where we can undertake joint work across directorates rather than looking within individual services working to cash limits.
- 2.4 Consequently, rather than each Service Committee receiving a separate report relating only to the savings from services within its remit the intention is to give Service Committees a view of all cross-cutting activity, allowing them to steer Council-wide proposals in addition to the service-based proposals. Proposals will be presented at the October meeting of the Committee.
- 2.5 Committees will still receive the full business planning tables showing how the savings described in the programme will impact on individual service budgets.
- 2.6 Each proposal will be underpinned by a business case document and a community impact assessment. These will be available to Committee members providing more detail to support the descriptions in the covering papers and finance tables.

2.7 In October when Committees first review revenue proposals, there will be some variability in the level of detail and certainty in the business cases. Proposals at earlier stages of the pipeline may well be moved through to approval stage during the autumn and existing proposals and figures are likely to be refined ahead of final recommendations and based on the steers given by Committees in October. This reflects a more dynamic approach to business planning which becomes a year round activity.

#### 3.0 DEMOGRAPHY & INFLATION PROCESS

- 3.1 It is important that the modelling of demographic and inflationary pressures is as accurate and clear as possible, allocating necessary resource where there are genuine pressures but being careful keep this to the minimum required amount so that the corresponding saving requirement is also as small as possible.
- 3.2 On that basis, some changes have been made to the demography process, with the key points being:
  - that services will have to absorb a level of demographic growth from within their own budget. As the general population is increasing by 1.4% this has been used as cut-off point – so services will receive additional funding only where the growth they are experiencing is in excess of a 1.4% increase in the general population;
  - generalist demography bids linked to non-specific service growth (for example the general 'growth in children numbers' proposal) will be removed;
  - Inflationary uplifts will be proposed using the existing methodology, linking to expenditure type, and subsequently scrutinised with services, led by Finance.
- 3.3 An additional gateway process has been introduced for demography bids with the Strategic Management Team (SMT) signing off all proposals after professional advice from finance and research officers.

### 4.0 NEXT STEPS AND TIMELINE

- 4.1 The first draft of all revenue proposals will be presented to the October round of Committee meetings for initial review and comment.
- 4.2 A programme of members' seminars has also been constructed to give members the opportunity to challenge, steer and suggest proposals, in additional to the formal oversight through Committee meets.
- 4.3 General Purposes Committee will provide a further forum to look at proposals across the County Council as a whole, giving particular focus to those which cut across directorate and therefore service committee areas.

4.4 The key dates in the process for finalisation of the business plan are shown in the table below.

Date	Event		
13	Children and Young People Committee Meeting		
September	To review draft capital proposals and update on framework for		
	revenue proposals (this paper)		
20	General Purposes Committee (GPC)		
September	To review Medium Term Financial Strategy and progress with		
	business planning proposals		
Early	Children and Young People Committee Business Planning		
October	Seminar		
(date TBC)	Discussion of emerging proposals prior to formal		
	consideration at Committee		
11 October	Children and Young People Committee Meeting		
	To review revenue budget proposals, draft community impact		
	assessments and draft consultation report		
18 October	Full Council		
	To review recommended Medium Term Financial Strategy		
	from GPC		
25 October	General Purposes Committee		
	To review Strategic Framework, revenue proposals, capital		
	proposals, Community Impact Assessments (CIAs) and draft		
	consultation report		
	Service Committee Chairs report on Service Committee		
	discussions		
8 November	Children and Young People Committee		
	To review capital and revenue report, committee elements of		
	all budget tables, CIAs and final draft of Consultation Report		
24	General Purposes Committee / Strategic Management Team		
November	<u>workshop</u>		
6 December	Children and Young People Committee		
	<u>(if required)</u>		
	To review any update to proposals		
24 January	General Purposes Committee		
	To review full Business Plan, make any final adjustments and		
	submit recommendation to Full Council		
14 February	Full Council		
	Consider Business Plan and any alternative budgets		
March 2017	Publication and distribution of the final plan		

#### 5.0 ALIGNMENT WITH CORPORATE PRIORITIES

- 5.1 <u>Developing the local economy for the benefit of all</u>
- 5.1.1 There are no significant implications for this priority at this point. The implications of business planning proposals will be described in the October Committee papers and in the individual community impact assessments.
- 5.2 Helping people live healthy and independent lives
- 5.2.1 There are no significant implications for this priority at this point. The implications of business planning proposals will be described in the October Committee papers and in the individual community impact assessments.

- 5.3 Supporting and protecting vulnerable people
- 5.3.1 There are no significant implications for this priority at this point. The implications of business planning proposals will be described in the October Committee papers and in the individual community impact assessments.

#### 6.0 SIGNIFICANT IMPLICATIONS

- 6.1 Resource Implication
- 6.1.1 The implications of business planning proposals will be described in the October Committee papers and in the individual community impact assessments.
- 6.2 <u>Statutory, Legal and Risk</u>
- 6.2.1 The implications of business planning proposals will be described in the October Committee papers and in the individual community impact assessments.
- 6.3 Equality and Diversity
- 6.3.1 The implications of business planning proposals will be described in the October Committee papers and in the individual community impact assessments.
- 6.4 Engagement and Communications
- 6.4.1 The implications of business planning proposals will be described in the October Committee papers and in the individual community impact assessments.
- 6.5 <u>Localism and Member Involvement</u>
- 6.5.1 The implications of business planning proposals will be described in the October Committee papers and in the individual community impact assessments.
- 6.6 Public Health
- 6.6.1 The implications of business planning proposals will be described in the October Committee papers and in the individual community impact assessments.

Source Documents	Location
None	
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Implications	Officer Clearance
Have the resource implications been cleared by Finance?	Yes
Has the impact on Statutory, Legal and Risk implications been cleared by LGSS Law?	No Name of Legal Officer:
Are there any Equality and Diversity implications?	No Adrian Loades
Have any engagement and communication implications been cleared by Communications?	Yes Name of Officer: Simon Cobby
Are there any Localism and Local Member involvement issues?	No Adrian Loades
Have any Public Health implications been cleared by Public Health	Yes Name of Officer: Tess Campbell