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# Cambridgeshire County Council

**2010 Budget Input Consultation Using SIMALTO Modelling** 

December 2009

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# **Background**

- □ Cambridgeshire County Council desired resident input to their 2010 Budget Allocation decision making process
- ☐ In order that this should be as relevant and accurate possible, the SIMALTO Modelling approach was adopted
- ☐ This method asks respondents to make their priorities from a choice of defined alternative levels of each service
- ☐ In effect they are informing the council where services should expand/contract to better meet their needs
- □ Their choices are 'realistic' since the relative savings/extra costs of each different service level are shown to residents, and they only have fixed, constrained budgets to allocate across the competing service levels
- ☐ This recognises some changes save/cost more than others, and residents (councils) cannot spend the same money twice

# **Main Objectives**

The Council wanted to know resident feelings about the allocation of council tax between various services in 2010 and beyond.

- □ It was likely that the council might have to make large savings on some of its services in order to keep to minimum increase in council tax. Which current service levels could be reduced and cause least 'distress' among residents?
- □ Which improvements, if any, on other services should take priority?
- □ Would residents be willing to pay more council tax, beyond an annual inflation increase, to minimise savings in service benefits?

## Method

The council had prepared a matrix with 13 attributes showing different services on which the council might change its service level from 2009 to 2010 (See SIMALTO Grid in Appendix 2). Individual alternative levels of service are described, each with the relative cost of their change from other levels of the same attribute, e.g. placing 180 agency foster care children into county care (6 units, (12 - 6) on attribute 3 saves twice as much as reducing road maintenance by 2 miles per year (3 units, (3 - 0) on attribute 9).

Very approximately, 1 point on the grid represents £200,000 of council budget, and the current service 'costs' 84 units on the grid. Respondents were invited to carefully read the whole matrix, and then carry out the following tasks

#### Task 1

Cross out any options they thought were unacceptable, i.e. would cause them to complain or seriously consider doing so if this level of service was provided.

#### Task 2

Cross out any options they thought were unacceptable, i.e. would cause them to complain or seriously consider doing so if this level of service was provided.

#### Task 3

Allocate between 24 and 26 points on improving the overall service from this basic first option box position (first priorities)

#### Task 4

Allocate a further 15 points – second priority improvements

#### Tack 5

Allocate a further 15 points – third priority improvements

#### Task 6

Allocate a final 15 points of improvements – fourth priorities

An illustration of a completed part grid is shown below.

	ATTRIBUTE	OPTIONS					
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11	Toilets	Close 2 toilets in outlying v	/illages (least	As	now	Refurbish 1 toilet	Refurbish 3 toilets
		frequented)		<b></b>		3	5
		0			2		
12	Homeiessness	As now – some pro	active work	+ m			erview room & facility for
	V	Homelessness visitors + increased grants					
	•	0				1	

After each of Tasks 3 to 6, respondents indicated how 'pleased' they would be if this improved level of service were to be provided (with no associated change in council tax being implied).

#### Task 7

Finally respondents were told that each of their improvement scenarios would result in different levels of council tax being applied. The different scenarios would impact a possible inflation rate 'increase' as follows:

£15 decrease	30p per week less
No change	
£15 increase	30p per week increase
£30 increase	60p per week increase
	No change £15 increase

Respondents were asked which of their alternative improvement scenarios, with associated tax impacts, they would choose.

# Sample

The County required 50 interviews in each of their 5 local authorities

- Fenland target 40 interviews in the main villages and 10 in smaller villages
- Huntingdonshire target 25 interviews in major towns and 25 in villages
- East Cambridgeshire target 25 interviews in Ely and Littleport and 25 in villages
- South Cambridgeshire target 25 interviews in "necklace" towns/villages and 25 in smaller villages
- Cambridge City target 7 interviews in high income, 15 in middle income and 28 in low income households (locations defined by postcodes provided by Cambridgeshire County)

An age and gender quota was set for each District/City – interviews were equally spread across each of the following six categories.

Male	18 - 40	Female	18 - 40
Male	41 - 59	Female	41 - 59
Male	60+	Female	60+

Once an interview has been completed (in residents' homes) the next attempt at interview was made, missing out the next three homes, to ensure a random representative sample was drawn. Interviews were face to face and generally lasted 40-50 minutes.

In the event **260** interviews were completed.

Area breakdown :-	
Cambridge city	50
East	53
Fenland	53
Huntingdonshire	53
South	51

# Other demographic breakdowns:-

Sex		N	Iale	5	51% Fem		ale	49%	
Age	18	-40	33%	4	1-59		34%	60+	33%
Ethnici	Ethnicity White Britis		sh	97%		Ot	her	3%	

#### Service Level Recommendations

On balance, the research suggests the optimal consensus council tax rise, from residents perspective, should be around £20 above inflation per year for about £5m net service savings.

# **Possible Service Benefit Level Changes**

# 1. Reductions Causing Least Displeasure

Special education needs – less individual in local schools Agency foster care – All county provided Residential, home care costs – 2.5% more (not 3%)

Libraries costs – Reduce Climate change – 20% reduction Residential, home care costs – 1% more Agency foster care – No individual tailoring Voluntary grants – Halve

# 2. Enhancements Causing Most Satisfaction

New school buildings – Pre-fab. or Brick built Adults stay in own homes – 10% increased budget Road, paths maintenance – Half mile more

Road improvements – 5% more Voluntary grants – 50% increase

## 3. Services which should not be reduced

School support Adults remain living in own homes Road, paths maintenance Road improvements

# **SIMALTO Grid Summary Information**

A summary of the service option priorities given by seminar-respondents is shown below, illustrated by the Climate Change attribute.

Attribute 11. Reducing CO2 emissions									
	10% reduction	20% reduction	As now, 30%						
Priority 70	32%	7%	61%						
Priority 55	43%	8%	49%						
<b>Priority 40</b>	57%	5%	38%						
<b>Priority 25</b>	73%	4%	22%						
Unacceptable	24%	4%	0%						

The interpretation of this data is as follows.

Faced with the three service options, 24% of respondents thought the first option of 10% reduction target was 'unacceptable', i.e. they would complain. 4% of respondents thought a 20% reduction target was also 'unacceptable'

When they were given 25 points to allocate 4% chose to spend 1 of them to get to a 20% reduction target and 22% chose to allocate 2 of these 25 points for the current situation

When they were given another 15 points (40 in total), 16% more respondents (38% - 22%) decided to achieve service option 3, either by investing an extra 1 point to improve from option 2, or by investing 2 points to improve from option 1. (Obviously the 22% already at option 3 did not have to 'spend' any more budget).

## **Satisfaction with Alternative Scenarios**

After respondents had designed their own personal budget allocation for each of the bonus priority scenarios, they were asked how pleased they would be if the council delivered this specification. Chart 2 shows 95% of the respondents to be 'unhappy' with the basic service specification, equivalent to saving the council 17 million pounds on these attributes. This percentage reduces to 7% after respondents had received the services they prioritised after "spending" 55 points, approximately a £6million saving on these services.

Note: residents were more pleased with their OWN PERSONAL priority allocation of 70 points on these services than their perception of the current overall council service of an even greater overall cost. No information was given on possible tax impacts when asking for this reaction to the specification they designed.

The 'Current' row data below shows how respondents rated their perception of the current county performance on all services received, not just those 13 covered by the survey.

Chart 2

Scenario	Very Unhappy	Slightly Unhappy	Uncertain	Quite Pleased	Very Pleased	<b>Extremely Pleased</b>
Base	67%	28%	5%	0%	0%	0%
+25 Points	15%	32%	22%	28%	2%	0%
+40 Points	3%	13%	30%	48%	6%	0%
+55 Points	0%	7%	13%	<b>62%</b>	19%	0%
+70 Points	0%	1%	10%	<b>52%</b>	32%	4%
Current	5%	7%	25%	47%	14%	2%

# Willingness to Pay For Alternative Scenarios

After all four stages of prioritisation had taken place, respondents were reminded of what they had chosen by reviewing the SIMALTO grid, and then told the possible impact on their council tax, that each scenario would cause, (Task 7). See Chart 3. 69% of the sample chose to spend above inflation, on their third and fourth bonus priority scenarios. Note that these scenarios were for their own individual budget allocations.

Chart 3: Scenarios Chosen When Informed of its Council Tax Impact

Scenario:	+25 Points	+40 Points	+55 Points	+70 Points
<b>Budget Equivalent</b>	-£12m	-£9m	-£6m	-£3m
Approx. Tax Impact, Ignoring inflation	£15 Decrease	No change	£15 Increase	£30 Increase
Under 40	6%	28%	33%	33%
40 – 59	<b>7%</b>	20%	34%	39%
60 +	6%	27%	31%	36%
Cambridge city	4%	39%	31%	27%
East	4%	13%	36%	47%
Fenland	11%	23%	40%	26%
Huntingdonshire	4%	23%	28%	45%
South	8%	27%	29%	35%
Total	6%	25%	33%	36%

There were minor differences between age groups and larger differences between areas in their preparedness to pay more tax to minimise cuts in services.

# **Modelling SIMALTO Data**

The SIMALTO data summarised above is useful in its own right, and gives some fairly clear messages about most popular (e.g. road maintenance) and least popular (subsidised bus routes) services improvements. However, it is not easy to assimilate this information for all the levels of the 13 services attributes. e.g. is an extra 1% payment to residential/home care providers more important than 6 more subsidised bus routes, which are only one third the cost?

An influencer on this "importance" is the willingness to pay for an improvement, and what other items each respondent also wants improved. Fortunately, mathematical models can be built with this data to predict which changes to any given overall service specification would be preferred to other changes of similar cost.

These models can also predict the optimum "best value" specification at any given budget level, and how 'pleased' citizens would be with any given specification. These models use all the data from the SIMALTO grid. In essence the models assume that each individual resident would choose the budget allocation that offered him/her the best bargain, or best value. I.e. including as many of the options he/she valued highly, and excluding as many of the options he/she did not value highly, within any given fixed budget constraint. All the models work at the individual respondent level – there is no averaging of desires/priorities across respondents.

As part of the group samples interview, respondents were shown six alternative 'part' services on Card Y. A, B, C and D 'cost' similar amounts to each other and were approximately £8 per year cheaper in council tax than each of E and F. Respondents were asked to indicate their relative preferences between A to F. The result of this preference choice between the 6 budgets was as follows. Shown below this is the SIMALTO Model simulation of the preference between these same 6 budgets

Card Y Budget allocations	A	В	C	D	E	F
Questionnaire Preference %	14	11	9	11	27	29
Model Simulation Preference %	14	12	9	8	24	32

The relative preferences between the four 'cheaper' budgets and between the two more expensive ones are reproduced. The above similarity between the 'true' preferences from the questionnaire, and the simulated ones from the SIMALTO sheet data on this relatively small sample, gives confidence that the model will correctly pick winners from losers in any alternative budget comparisons the user may desire to make.

# **Optimum Best Value Total Budgets**

SIMALTO Modelling can be used to predict the optimum 'consensus' budget allocation from the respondents' point of view, for any given total budget cost 'constraint'

**Chart 4** .The grey shading indicates savings and yellow shows improvements in service level.

Total budget change SIMALTO Points	-£11m 30	-£9m 40	-£6mil 55	-£3mil 70	As now 84
Council tax change, ignoring inflation	£10 less	As now	£15 more	£30 more	£45 more
1 Youth work	Target areas	As now	As now	As now	As now
2 Children with special needs	Less specialised				
3 Foster care	No tailoring	No tailoring	No tailoring	All county	All county
4 School performance	As now				
5 Adults live in own homes	As now	As now	As now	10% more care	10% more care
6 Libraries	Reduce	Reduce	Reduce	Reduce	As now
7 Residential home payments	1% increase	1% increase	2.5% increase	As now 3%	2.5% increase
8 Subsidised bus routes	12 fewer	As now	As now	As now	As now
9 Road / path maintenance	As now	As now	As now	Half mile more	Half mile more
10 Road improvements	As now	As now	As now	As now	5% more
11 Climate change	10% reduction	20% reduction	20% reduction	As now, 30%	As now, 30%
12 Voluntary grants	Halve	Halve	As now	As now	50% more
13 School buildings	Mobile	Mobile	Pre-fab	Pre-fab	Brick

# Optimum £6m saving allocations, 55 points, by area:

Area	City	East	Fenland	Hunts	South
1 Youth work	As now	Target	As now	As now	As now
2 Children with special needs	Less specialised				
3 Foster care	No tailoring	County care	No tailoring	No tailoring	No tailoring
4 School performance	As now				
5 Adults live in own homes	As now	As now	10% more	As now	As now
6 Libraries	Reduce	Reduce	Reduce	Reduce	Reduce
7 Residential home payments	2.5% increase				
8 Subsidised bus routes	As now				
9 Road / path maintenance	+half mile	As now	+half mile	As now	As now
10 Road improvements	5% increase	As now	As now	As now	As now
11 Climate change	As now, 30%	20% reduction	20% reduction	20% reduction	20% reduction
12 Voluntary grants	As now				
13 School buildings	Mobile	Pre-fab	Mobile	Pre-fab	Pre-fab

# **Chart 5, Best Value Hierarchy Index**

Chart 5 below shows the complete hierarchy of residents 'value preference' index for the right hand member of each pair of adjacent options on the SIMALTO grid, all other options being fixed. This recognises the improved option will cost extra, 1 cost point = £200k.

Service attribute	Change	Index	Marginal extra cost
5 Adults in own home	$30\%$ less $\rightarrow 20\%$ less care	87	3
9 Road, path maintenance	2 miles less $\rightarrow$ 1 mile less	83	1
5 Adults in own home	20% less care → 10% less care	83	3
9 Road, path maintenance	1 mile less → half mile less	81	1
10 Road improvements	15% less $\rightarrow$ 10% less	79	2
10 Road improvements	$10\% \text{ less } \rightarrow 5\% \text{ less}$	78	2
9 Road, path maintenance	half mile less $\rightarrow$ as now	78	1
4 School performance	Reduce support → as now	76	2
13 School buildings	As now, fit into current→ Mobile	72	1
5 Adults in own home	10% less care → as now	72	3
8 Subsidised bus routes	18 fewer→ 12 fewer	70	1
10 Road improvements	5% less → as now	69	2
2 Children special needs	No tailoring $\rightarrow$ all local schools	69	6
8 Subsidised bus routes	12 fewer $\rightarrow$ 6 fewer	68	1
12 Voluntary grants	None → halve	61	2
12 Voluntary grants	$Halve \rightarrow as now$	61	1
13 School buildings	$Mobile \rightarrow Pre-fabs$	60	4
6 Libraries	Combine others $\rightarrow$ major reduction	60	0
1 Youth work	Targeted → as now	58	6
8 Subsidised bus routes	6 fewer $\rightarrow$ as now	58	2
7 Residential home payments	1% increase $\rightarrow$ 2.5% increase	56	10
11 Climate change	$10\% \text{ less} \rightarrow 20\% \text{ less}$	55	1
9 Road, path maintenance	As now $\rightarrow$ half mile more	52	1
11 Climate change	20% less $\rightarrow$ As now, 30% less	48	1
5 Adults in own home	As now $\rightarrow$ 10% more care	45	3
13 School buildings	Pre-fabs → Brick built	43	3
10 Road improvements	As now $\rightarrow$ 5% more	43	2
3 Foster care	No tailoring → all county council	42	6
7 Residential home payments	2.5% increase $\rightarrow$ as now, 3%	39	4
2 Children special needs	all local schools $\rightarrow$ as now	39	5
6 Libraries	major reduction $\rightarrow$ as now	37	12
12 Voluntary grants	As now $\rightarrow$ 50% increase	30	1
8 Subsidised bus routes	As now $\rightarrow$ 6 more	24	1
3 Foster care	all county council $\rightarrow$ as now	18	6
7 Residential home payments	as now, $3\% \rightarrow 4\%$ more	11	7

Clearly if council wishes to amend the optimal respondent consensus budget allocations shown previously, changes which appear near the top of this list are likely to be much more popular in combination with other options, than changes at the bottom of this list.

# **Chart 6: Satisfaction Predictions For Respondent Optimum Budgets**

Respondents indicated how pleased they would be to receive each of their own personal allocation of budgets across the attributes. The SIMALTO Modelling can be used to predict, on the same scale, what resident satisfaction would be for any other allocation within the range of budget points spent. Chart 6 below shows this prediction for the consensus optimal allocations shown in Chart 4.

Budget change	Extremely Unhappy	Very Unhappy	Slightly Unhappy	Quite Pleased	Very Pleased	Extremely Pleased
-£11m	32	34	29	5	0	0
-£9m	18	36	21	13	7	9
-£6m	10	21	28	37	4	0
-£3m	2	13	29	45	11	0
As now	1	7	17	56	16	3

Potential dissatisfaction declines as these services improve.

Another forecast available from the SIMALTO Modelling simulation programs is to find the relative popularity between the alternative optimal allocations above. If all 5 were available for choice, Chart 7 shows the % choosing each option.

**Chart 7: % Preference between Optimal Consensus Budgets** 

Approx. Budget Change	£11m Less	£9m Less	£6m Less	£3m Less	As now
Total	14	14	22	25	25
Under 40	19	16	19	20	25
40 – 59	11	14	26	27	23
60 +	14	11	21	28	26
<b>Cambridge city</b>	19	15	18	18	30
East	11	14	18	35	22
Fenland	15	13	28	25	19
Huntingdonshire	13	12	22	21	32
South	13	16	24	26	21

Consensus preference is around the '£5m savings' level. (This is the level where about half respondents would prefer to pay below it, and half would prefer to pay above it, for the service levels postulated). There were minor area differences regarding preferences between this consensus cost/services priority.

# **Preference between Alternative Budgets**

The SIMALTO model can be used to predict preferences between alternative combinations of options. As an example, the consensus optimum budget of 84 points was compared with the current 2009 budget. The results were as follows:

	Current	Consensus
2 Special needs children	As now	Less individual
3 Foster care	As now	All county
5 Adults remain in own homes	As now	10% more hours
7 Home care payments	As now, +3%	2.5% increase
9 Road path maintenance	As now	Half mile more
10 Road improvements	As now	5% increase
12 Voluntary grants	As now	50% more
13 New school buildings	As now	Brick built
Preference	25%	75%
Satisfaction Prediction		
% Pleased	61%	75%

The consensus budget allocation was preferred by three quarters of residents compared to the current allocation, and would cause a 14% increase in pleased residents.

# Appendices

# **Appendix 1**

**Summary Data** 

# **Appendix 1 Questionnaire**

# **Appendix 1: Main Stage Questionnaire**

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on public services.

Interviewer	Date
Respondent Name: Mr/Mrs	s/Ms/Miss
Address	
Postcode	Telephone Number
<b>Quota Sheet Numb</b>	er
Introduction	
	) from Research for Today Limited, and we are an
Hello, my name is (independent market research  We are conducting a survey t	) from Research for Today Limited, and we are an company.  o find out how Cambridgeshire residents would prefer the Count
Hello, my name is (independent market research  We are conducting a survey t	) from Research for Today Limited, and we are an company.
Hello, my name is (	) from Research for Today Limited, and we are an company.  o find out how Cambridgeshire residents would prefer the Count
Hello, my name is (	) from Research for Today Limited, and we are an company.  o find out how Cambridgeshire residents would prefer the Count in its budget over the next year.  d any information we collect will remain strictly confidential.

Having less money means having to make savings. This inevitably means that some services will be reduced, or be provided differently, or will end.

So, the Council needs to have your views on which areas are your priorities for spending, and which are not, so that it can set a budget which reflects the views of residents.

**S1** Before we begin collecting your views on different services, thinking of the overall service the County Council **currently** provides, how pleased are you with their service?

### **SHOW CARD X**

Extremely pleased	6
Very pleased	5
Quite pleased	4
Uncertain	3
Slightly unhappy	2
Very unhappy	1

I am going to ask you some questions that will require the use of some special answer sheets. These sheets will help us collect your views and priorities.

#### HAND RESPONDENT SIMALTO SHEET AND INTRODUCE THE SHEET

Down the left hand side of the sheet is a list of services that are provided (POINT TO THE LEFT HAND COLUMN).

To the right are the different levels and options that *could* apply to each service.

First of all please take a couple of minutes or so to read through the sheet and make sure you understand all the options. The shaded box indicates the level of service the council currently provides. Any options to the left of the shaded box are a *reduced level* of service than is currently provided but would be a saving in council tax.

Any service options to the right of the shaded box are *an improved level of service* but would cost more than currently to provide. We are going to ask you to carry out a number of tasks on this grid.

#### HAND RESPONDENT RED PEN

S2 For the moment, please ignore the numbers in the right hand corner of the option boxes. First of all, using the red pen, please cross out any option on any row that would **strongly make you want to complain** if this **reduced level** of service was provided.

We do not want you to cross out those saving options you do not like, but only those that are totally unacceptable – so unacceptable that, if put into place by the Council, they would **actually cause you to write or telephone** to complain to the council or to your councilor.

Some rows will have no crosses. Some rows may have 2 or more crosses. It's up to you to say which options, if any, would cause you to contact and complain to the council.

IF NECESSARY KEEP REMINDING RESPONDENT THESE ARE <u>TOTALLY</u> UNACCEPTABLE OPTIONS, ON OR TO THE LEFT OF SHADED BOXES.

- S3 Now I would like you to place a tick against the 5 or 6 services that you think are most important, for <u>both yourself and the local community</u>. Please make your ticks in the column to the left of the service description.
- **S4.** The black circles on this sheet show <u>the worst level of service</u> on each row a very basic level of service that a council might provide. This level is generally poorer than the service currently being delivered by the council, which is shown in the shaded option boxes.

Please read again the service shown by the black circles. **If** the council provided this very basic level of service next year, how pleased would you be?

#### **SHOW CARD X**

Extremely pleased	6
Very Pleased	5
Quite Pleased	4
Uncertain	3
Slightly Unhappy	2
Very Unhappy	1

#### ANSWER TO S4 SHOULD BE POORER THAN S1 IF NOT ASK S4A

**S4A** I notice that you say you would be more pleased with the service shown by the "black circles" than the service you receive today – is that correct? The "black circles" service is worse than the service provided today.

Yes2	$\rightarrow$	CONTINUE
No1	$\rightarrow$	AMEND S4

### **CONTINUE WITH RED PEN**

**S5**. The sheet has allocations of 'points' for each option of each service. These small figures in the bottom right hand corner of each box on the grid represent the relative cost of that option compared with other options on that row.

As service performance improves from the left to the right on each service, costs and so the points for each option increase.

Using the points in each box, please tell me how you would most like to move away from the very basic black-circled budget allocation, to make it fit with your priorities.

Imagine that the council did not want their service to be at this very basic black circle level and allocated *approximately* **25** points for this purpose. Please use red arrows to show how you would improve the basic circled package by a total of **between 23 and 27 points**. You may make as many or as few improvements as you like, by drawing a red arrow from the circled package to those levels you would like to achieve.

Please use these 25 points to show your top priority changes. I will later be giving you extra points to spend, but first we need to know your top priorities, for yourself and the local

**community**. Please note that if you do not improve beyond any unacceptable level you may have indicated, these levels will still be part of the overall service delivered.

# INTERVIEWER: RESPONDENTS SHOULD TRY TO IMPROVE BEYOND CROSSED OUT LEVELS OF SERVICES, IF POSSIBLE. IF THEY HAVE NOT, and instead improved others, THEN SAY TO THEM

I notice you have not improved services you have crossed out. This means that those crossed out services are part of your package. Do you wish to change any of the improvements you have made so you can use points to improve these "unacceptable" levels of services?

KEEP A TALLY OF ALL IMPROVEMENTS MADE	
	= 25 ±2
S6. If the council provided this very basic black pre-circled level your red arrows, how pleased would you be? SHOW CARD X	el, except where improved by
your red arrows, now preased would you be: SHOW CARD A	
Extremely pleased6	
Very pleased5	
Quite pleased4	
Uncertain3	
Slightly unhappy2	
Very unhappy1	
INTERVIEWER ANSWER MUST BE THE SAME OR BETTE	PR THAN SA
INTERVIEWER ANSWER MOST BE THE SAME OR BETTI	ZK IIIAN 54.
HAND RESPONDENT BLACK PEN	
S7. Now I would like you to spend <b>another 15 points</b> , assuming a spend arrow improvements you have made to basic levels of services would you most like? Please now use black arrows to show how you allocate these <i>extra</i> 15 points. You can decide to change to new see level of service of some choices you have made already. If you in points' to a box marked '5 points', this will only cost you the differ points).	e. What other improvements ou would prefer the council to ervices or further improve the approve from a box marked '2
INTERVIEWER: CHECK ALL BLACK ARROWS START FR ARROW (IF THERE IS A RED ARROW ON THAT ROW) O CHECK RESPONDENT HAS SPENT BETWEEN 14 AND 16 TALLY OF ALL IMPROVEMENTS MADE AT S6	R A BLACK PRE-CIRCLE.
	$=15\pm1$
CHECK TOTAL OF S5 + S7 = 40 +/- 1 POINTS	

INTERVIEWER: RESPONDENTS SHOULD HAVE TRIED TO IMPROVE BEYOND ALL CROSSED OUT LEVELS OF SERVICES BY THIS STAGE. IF THEY HAVE NOT

**THEN SAY TO THEM: -** I notice you have not improved services you have crossed out. This means that those crossed out services are part of your package. Do you wish to change any of the improvements you have made to use points to improve these "unacceptable" levels of services?

**S8.** If the council provided this level of service (the basic black pre-circles except where improved by both your red and black arrows), how pleased would you be?

<b>SHOW</b>	<b>CARD</b>	$\mathbf{X}$
		<b>4</b>

Extremely pleased	6
Very pleased	5
Quite pleased	
Uncertain	
Slightly unhappy	2
Very unhappy	1

INTERVIEWER: ANSWER MUST BE THE SAME OR BETTER THAN S6

#### HAND RESPONDENT GREEN PEN

**S9.** Imagine that the council could improve the basic services still further and allocated **another 15 points** for this purpose. Please use green arrows to show how you would prefer them to change your already improved package by a further 15 points. Just to remind you, you must start from the end of a black arrow if there is one on the row, or a red arrow, or a black precircled box, if you have not already improved that service. Assume you already have the improvements you have already selected, and that becomes the starting point for this next set of improvements.

Also please remember that the costs in these boxes are cumulative. So moving to the right from a box costing 2 points to a box costing 6 points contributes the difference of 4 points to your overall target of another 15 points.

KEEP TALLY OF COST OF IMPROVEMENTS MADE		
		$= 15 \pm 1$

**S10.** If the council provided this new level of service (the basic pre-circled level plus all your red, black and green arrowed improvements), how pleased would you be? **SHOW CARD X** 

Extremely pleased	6
Very pleased	5
Quite pleased	4
Uncertain	
Slightly unhappy	2
Very unhappy	1

INTERVIEWER: ANSWER MUST BE THE SAME OR BETTER THAN S8

#### **HAND RESPONDENT BLUE PEN**

**S11**. Imagine finally that the council could improve their services still further and allocated **a final 15 points** for this purpose. Please use blue arrows to show how you would prefer them to change your already improved allocation by a further 15 points. Just to remind you, you must start from the end of a green arrow if there is one on the row or a black or a red arrow - or a black pre-circled box, if you have not already improved that service. Assume you already have the all the improvements you have already selected and that is the starting point for these final improvements.

Also please remember that the costs in these boxes are cumulative. So moving to the right from a box costing 2 points to a box costing 6 points contributes the difference of 4 points to your overall target of 15 points.

#### KEEP TALLY OF COST OF IMPROVEMENTS MADE

	= 15 ± 1

**S12.** If the council provided these services (the basic pre-circled level plus all your red, black, green and blue arrowed improvements), how pleased would you be?

# **SHOW CARD X**

Extremely pleased	6
Very pleased	
Quite pleased	
Uncertain	
Slightly unhappy	2
Very unhappy	

#### INTERVIEWER: ANSWER MUST BE THE SAME OR BETTER THAN S10

#### S13. SHOW RESPONDENT COMPLETED SIMALTO SHEET READ OUT

The Council Tax which the Council sets is affected by several things. First, although the Government calculates how much it thinks councils need to spend to meet the needs of their communities and gives them a grant to cover part of this spending, it doesn't give the Council all the money it needs.

So, the Council has to increase Council Tax to make up the difference, to meet the legal obligations it has to provide services, to meet the increasing costs of caring for growing numbers of older people, and so on.

To do this for 2010, for instance, the Council would have to raise council tax by more than inflation, to enable it to at least maintain current standards of the services shown.

Please take another look at your completed sheet. The different allocations you indicated might result in the following alternatives to the current level of council tax being charged, for next year. Which of these four scenarios is most appealing to you?

#### SHOW RESPONDENT COMPLETED SIMALTO SHEET AND SHOW CARD Z

The basic black circled allocation PLU S the first round of improvements (red arrows)	
at approx. £15 a year decrease (60 pence / week less) in council tax for typical Band D home	1
The allocation after 2 rounds of improvements (black circles PLUS red and black	
arrows) at <b>NO CHANGE</b> (30 pence / week less) in council tax for typical Band D home	2
The allocation after 3 rounds of improvements (red, black and green arrows) at <b>approx.</b> £15 a year decrease in council tax	3
The allocation after all 4 rounds of improvements (red, black, green and blue arrows) at <b>approx. £30</b> a <b>year increase</b> (30 pence / week more) in council tax for typical Band D home	4

#### HAND RESPONDENT SHEET Y

S14 Please read through the 6 alternative packages. Assume they all have the same existing services as are in place today in the council, apart from those detailed here. Also assume that each of packages A to D would cost the same to provide and that service combinations E and F would cost an extra 16 pence per week, or approximately £8 a year, more in council tax to deliver than the other 4 services combinations A to D. Looking at all the combinations A to F, which one has the balance of services and cost you most prefer? Please give that package 10 points. Now select the package with the balance of services you least like. Give that package 1 point. Please show how much you like each other of the combinations by awarding them a score between 1 and 10. 10 is the highest score you can give and 1 is the lowest.

INTERVIEWER: IF RESPONDENT GIVES THE SAME SCORE TO EACH REMAINING PACKAGE TRY TO ENCOURAGE SOME VARIATION BY ASKING IF HE/SHE REALLY THINKS THEY ARE ALL THE SAME. BUT DO NOT FORCE DIFFERENT SCORES AFTER THIS PROMPT IF RESPONDENT REFUSES TO CHANGE.

**S15.** Could you tell me if this household pays full council tax, a reduced rate (for single occupancy etc) or is exempt from paying council tax?

Full	1
Reduced	2
Exempt (Pays no council tax)	3
Don't know	4

# **DEMOGRAPHICS**

Gender	Ethnic Origin of Household
Male1	_
Female2	WHITE OR WHITE BRITISH
	British (incl. English, Welsh, Scottish)1
Age: Respondent	Greek Cypriot2
18 – 40	Turkish Cypriot3
$41-60 \ \dots \dots \dots 2$	Irish4
61+	Other White (please specify)
WRITE IN ACTUAL AGE	ASIAN OR ASIAN BRITISH
	Bangladeshi6
Number Adults Over 18 in Household	Chinese7
(including respondent)	Indian8
	Pakistani9
WRITE IN NUMBER	Other Asian (please specify)
TOTAL ADULTS	BLACK OR BLACK BRITISH
Age and Number of Children in Household	African11
WRITE IN NUMBERS	Caribbean
0 – 4	Other Black (please specify)
5 – 11	MIXED BACKGROUND
12 – 17	
TOTAL CHILDREN	Asian and White
Worling Status (Main Income Former)	Black African and White
Working Status (Main Income Earner)	Black Caribbean and white
Full Time	Other Mixed (please specify)
Part Time	OTHER ETHNIC GROUP
Not Working	
Student	Other Ethnic Group (please specify)18
<b>Housing Tenure of Main Income Earner</b>	SOCIO-ECONOMIC (Main Income Earner)
Own Home	·
Rent Privately	C1
Rent from Council 3	C2
Rent from Housing Association4	DE4
Other (Specify)	OCCUPATION (WRITE IN)
Other (Specify)	——————————————————————————————————————
	elp. It is very much appreciated.
INTERVIEW DECLARATION	Duration of interview minutes
hereby declare that I have asked all the question	ns correctly.
Doto N. C.	
Date Name of In	terviewer Signature

# **Appendix 2 SIMALTO Grid**

	Attribute	Options											
1	Youth work and careers advice										service to all young people, eople currently benefit.		
2	Sending children with special educational needs to schools which are not in Cambridgeshire	Make maximum us for all children re without tailorin individua	eceiving so	upport,		vide support in local s specialist individual		to ch	ildren wi	curre and in	currently supported in private and independent specialist		
3	Foster Care through agencies.	Make maximun Council foster card to the individual r	e, without	tailoring		Change to County Council provided foster care for children with lesser needs  6					As now 306 children are currently in foster care – 180 in agency foster care and 126 in County Council foster care		
4	Help for schools to improve their performance		Reduce support for struggling schools  (eg reducing help given to teachers through advisors) and for a range of issues for all schools including help with the curriculum, teacher recruitment, retention and training								2		
5	Helping adults to remain living in their own homes	Reduce hours of offered by		educe hour care by 20°		hours of 6 current			w. 1.1 mil of care per ntly provic	year	10% more hours of care 12		
6	Libraries	Combine the mana libraries with neight Close a small numb reduce mobile libra	bouring co per of libra	ouncils. aries (and		sing a number of libra	aries (a	aries and cultural serv s (and significantly re ry services)					
7	Paying more to residential and home care providers to cover their costs.	Only 1% increase in paid – may adverse number of places a quality of service	ely affect	2.5% incr	ease,	, in line with inflation	10	As planned. 3 increase in pri paid				ase in prices paid 21	
8	Subsidised bus routes (does not include school buses)	18 fewer subsidised bus routes 0	subsidi	ewer sed bus utes	6 fewer subsidised bus routes  As now – 7 sup			– 75 bus roupported	outes 4	6 more bus routes subsidised 5			

			1									
9	Road, cycle-way and	Reduce by	Reduce by t				As now – repairs spread over the entire network				Increase by the equivalent of	
	footpath maintenance	the	equivalent o	f1 equ	valent c	of a	would cove	would cover the total surface area of 6 miles of				
	e.g. resurfacing,	equivalent	mile of roa	d half	nile of r	oad	road				half a mile of	
	repairing potholes	of 2 miles of				2						
		road		1				3				
		0									4	
10	Road improvements –	Reduce by	Reduce b	Reduce by 5%			As now – spend £8m each year on improving				Increase by 5%	
10	e.g. safety schemes,	15%	10%		•			travelling conditions for road users and				
	new cycle-ways, bus							through safety				
	lanes, plus new						p = ==================================	ways, bus la		,		
	facilities such as	0		2		4		wayo, bao la	1100 010.	6	8	
	improvements at	0		-		7				J	o	
	•											
	junctions, signage,											
	white lines	D 1 000	<u> </u>	100/	T			1 000/			000	
11	Tackling climate		emissions by					CO2 emissions				
	change by reducing	the	e next 5 years	rs		the		the next 5 years		by 30% over the next		5 years
	CO2 emissions.											
			0			ı					2	
12	Grants to the voluntary	End gra	rants to the voluntary sector Red			Red	uce general grant by half		As now Increa		se grant support	
	sector		0								50%	
							2		3	4		
13	New school buildings	Increase cl	ass sizes Prov		vide m	obile c	abin	Provide pre	Provide pre-fabricated		uilt extensions to	
	for primary schools in	above n	ational	accommodation to			ow school buildings to		allow school allow s		school intake to	
	Cambridge,	guidelines,	and fit the	intake to increase by 2,8			800 pupils				e by 2,800 pupils	
	Huntingdonshire and	extra pupils i	nto existing	• ,				2,800 pupils				
	East Cambridgeshire	school bu										
		2023.20									8	
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