#### **Commercial and Investment**

#### Finance and Performance Report - May 2019

#### 1. **SUMMARY**

#### 1.1 Finance

Previous Status	Category	Target	Current Status	Section Ref.
	Income and Expenditure	Balanced year end position	Amber	2.1 – 2.4
	Capital Programme	Remain within overall resources	Green	3.2

#### 2. <u>INCOME AND EXPENDITURE</u>

#### 2.1 Overall Position

To ensure financial information is presented in a consistent way to all Committees a standardised format has now been applied to the summary tables and service level budgetary control reports included in each F&PR. The same format is also applied to the Integrated Resources and Performance Report (IRPR) presented to General Purposes Committee (GPC). The data shown provides the key information required to assess the financial position of the service and provide comparison to the previous month.

Directorate		Budget £000	Actual £000	Outturn Variance £000	Outturn Variance %
Commercial Activity		-11,205	255	475	8.1%
Property Services		6,229	1,331	63	1.0%
Strategic Assets		-4,175	-409	-0	0.0%
Traded Services		-343	-804	88	25.7%
	Total	-9,493	373	626	6.6%

Commercial and Investment (C&I) has a negative budget as it has an income target for 2019/20 of -£9,493k. As such, the forecast outturn variance of £626k means that C&I is expecting to achieve a net income position of -£8,867k by year-end.

The service level budgetary control report for Commercial and Investment for May 2019 can be found in C&I Annex 1.

Further analysis of the results can be found in <u>C&I Annex 2</u>.



#### 2.2 Significant Issues – Commercial and Investment

At the end of May 2019, Commercial and Investment is forecasting an underachievement of income of £626k in 2019/20. This is mainly due to underachievement of income expected in Commercial Activity.

#### **Housing Investment (This Land Company)**

At the end of May 2019 an underachievement of income of £475k is forecast on Housing Investment. This relates to interest received on loans made to This Land; whilst -£4.5m of the -£5.9m budget is secure through loans already issued to date, the forecast underachievement is as a result of delays in issuing further loans.

# 2.3 Additional Income and Grant Budgeted this Period (De minimis reporting limit = £30,000)

No new items were recorded during May 2019.

A full list of additional grant income for Commercial and Investment can be found in C&I Annex 3.

# 2.4 Virements and Transfers to / from Reserves (including Operational Savings Reserve)

(De minimis reporting limit = £30,000)

	£'000	Reported
Budget as per Business Plan	-9,502	
Movement of Contract Efficiency saving	-51	May 2019
target from Corporate Services		
Clear Traded Services Central income target	58	May 2019
from Central Services Risks budget.		
Revised Budget	-9,493	

A full list of virements made in the year to date for Commercial and Investments can be found in C&I Annex 4.

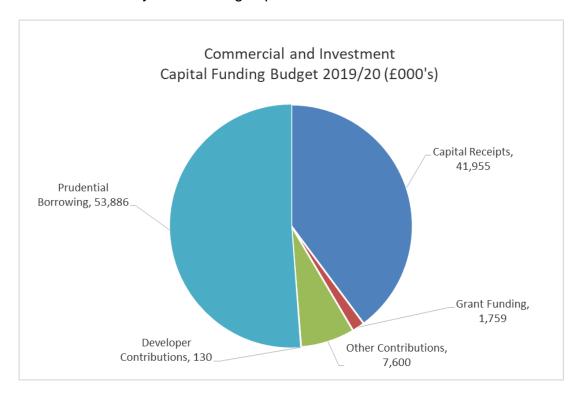
### 3. BALANCE SHEET

#### 3.1 Reserves

The Commercial and Investment reserves contain various earmarked reserves and funds held for specific purposes, and capital reserves. The schedule of these reserves can be found in <u>C&I Annex 5</u>.

#### 3.2 Capital Expenditure and Funding

Commercial and Investment Committee has a capital budget of £105m in 2019/20, which is funded by the following capital resources:



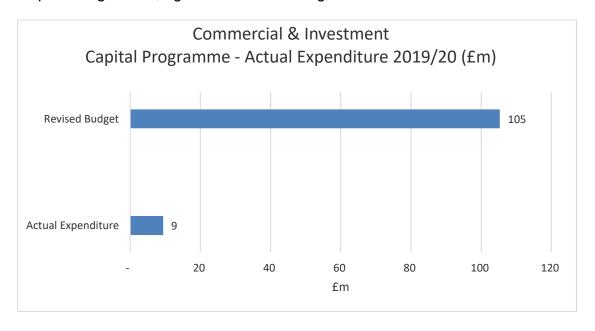
#### 3.3 Variations Budget

A summary of the use of capital programme variations budget is shown below. As forecast underspends are reported, these are offset with a forecast outturn for the variation budget, leading to a balanced outturn overall up to the point when slippage exceeds this budget.

Service	Capital	Forecast	Capital	Capital	Revised
	Programme	Variance -	Programme	Programme	Forecast
	Variations	Outturn	Variations	Variations	Variance -
	Budget	(May)	Budget	Budget	Outturn
	£000	£000	Used	Used	(May)
C&I	-26,312	0	0	0%	0

#### 3.4 Expenditure

Commercial and Investment Committee has expenditure of £9.4m to date on the Capital Programme, against a revised budget of £105m:



In-year, a balanced position is forecast. The total scheme forecast is also on budget.

#### 3.5 Funding

Commercial and Investment Committee has capital funding of £105m in 2019/20. This includes £18.6m funding carried forward from 2018/19, which has been reviewed by Capital Programme Board.

Commercial and Investment Committee is asked to consider and recommend to General Purposes Committee to approve the carry forward of funding from 2018/19 into 2019/20 for the following schemes:

#### **Carry Forward Amount**

	Prudential Borrowing	Capital Receipts
Scheme	£'000	£'000
Commercial Investments		537
Housing Schemes	3,950	9,830
Building Maintenance	738	
Shire Hall Campus	81	
MAC Joint Highways Project	582	
Community Hubs - East Barnwell	131	
Shire Hall Relocation	2,338	
St Ives Smart Energy Grid	98	
Babraham Smart Energy Grid	69	
Trumpington Smart Energy Grid	22	
Stanground Closed Landfill Energy Project	57	
Woodston Closed Landfill Energy Project	39	
North Angle Solar Farm	23	
Marwick Centre Roof Repairs	113	

A detailed explanation of the position for Commercial and Investment Committee can be found in C&I Annex 6.

#### 4. PERFORMANCE

4.1 Relevant indicators have been established in conjunction with C&I Committee and in line with the development of the Council's Commercial Strategy. However, the mechanism for reporting of performance data in Finance and Performance Reports is currently being reviewed across the Council. It is anticipated that as a result of this review, performance will be reported quarterly moving forward; as such, C&I Committee will review the first quarter's performance in the July report at its September Committee.

## **C&I ANNEX 1 – Commercial and Investment Budgetary Control Report**

The variances to the end of May 2019 for Commercial and Investment are as follows:

Forecast Outturn Variance (Previous)		Budget 2019/20	Actual May 2019	Forecast C Varian	
£000's		£000's	£000's	£000's	%
	Commercial Activity				
0	Property Investments	-4,700	-349	0	0%
0	Shareholder Company Dividends	-206	530	-0	0%
0	Housing Investment (This Land Company)	-5,850	74	475	8%
0	Contract Efficiencies & Other Income	-449	0	-0	0%
0	Commercial Activity Total	-11,205	255	475	0
	Property Services				
0	Facilities Management	5,369	1,204	63	1%
0	Property Services	655	116	0	0%
0	Property Compliance	205	12	0	0%
0	Property Services Total	6,229	1,331	63	1%
	Strategic Assets				
0	County Farms	-4,988	-211	-0	0%
0	Strategic Assets	813	-198	0	0%
0	Strategic Assets Total	-4,175	-409	-0	0%
	Traded Services				
0	Traded Services - Central	0	12	0	0%
0	ICT Service (Education)	-200	-1,196	0	0%
0	Professional Development Centres	-71	-17	0	0%
0	Cambridgeshire Music	5	210	0	0%
0	Outdoor Education (includes Grafham Water)	-77	187	88	114%
0	Traded Services Total	-343	-804	88	26%
0	Total	-9,493	373	626	7%
	i Viui	-3,733	3/3	020	. 70

#### **C&I ANNEX 2 – Commentary on Forecast Outturn Position**

Number of budgets measured at service level that have an adverse/positive variance greater than 2% of annual budget or £100,000, whichever is greater.

Service	Current Budget	Forecast Outturn Actual	Out	ecast turn ance
	£000	£000	£000	%
Housing Investment (This Land Company)	-5,850	-5,375	475	8

At the end of May 2019 an underachievement of income of £475k is forecast on Housing Investment. This relates to interest received on loans made to This Land; whilst -£4.5m of the -£5.9m budget is secure through loans already issued to date, the underachievement is as a result of delays in issuing further loans.

#### **C&I ANNEX 3 – Grant Income Analysis**

There is no additional grant income recorded in 2019/20.

#### **C&I ANNEX 4 – Virements and Budget Reconciliation**

	£'000	Reported
Budget as per Business Plan	-9,502	
Movement of Contract Efficiency saving target from Corporate Services	-49	May 2019
Clear Traded Services Central income target from Central Services Risks budget.	58	May 2019
Revised Budget	-9,493	

#### **C&I ANNEX 5 – Reserve Schedule**

### 1. Commercial and Investment Reserves

Fund Description	Balance at 01 April 2019 £'000	Movements in 2019/20 £'000	Balance at 31 May 2019 £'000	Forecast Balance at 31 March 2020 £'000	Notes
Equipment Reserves					
The ICT Service (Education)	56	0	56	0	1
subtotal	56	0	56	0	
Other Earmarked Funds North Cambridge Academy site demolition costs	600	0	600	679	2
subtotal	600	0	600	679	
Capital Reserves General Capital Receipts	20,415	13,200	33,615	0	3
subtotal	20,415	13,200	33,615	0	
TOTAL	21,070	13,200	34,270	679	

#### **Notes**

- 1 ICT Equipment Reserve will to be used to replace critical equipment in 2019/20
- 2 Rental income from Bellerbys buildings on the North Cambridge Academy site is being held to offset demolition costs when the lease expires in 2021.
- 3 General Capital Receipts received during 2019/20 will be used to fund the capital programme at yearend, and This Land Capital Receipts will be used for Commercial Investment.

# **C&I ANNEX 6 – Capital Expenditure**

## 1. Capital Expenditure Summary 2019/20

	Commercial & Investment Capital Programme 2019/20					TOTAL	SCHEME
Original 2019/20 Budget as per BP		Revised Budget for 2019/20	Actual Spend 2019/20	Forecast Spend - Outturn	Forecast Variance 2019/20	Total Scheme Revised Budget	Total Scheme Forecast Variance
£000	Scheme	£000	£000	£000	£000	£000	£000
51,907 43,067	Commercial Activity Commercial Investments Housing Schemes	52,444 56,847	6,817 2,032	52,444 56,847	-	91,907 153,009	-
94,974	Ü	109,291	8,849	109,291	_	244,916	-
,,,	Property Services	,	-,-	,		, , , ,	
600	Building Maintenance	1,338	442	1,338	-	6,000	-
-	Shire Hall Campus	81	-	81	-	6,150	-
550	Investment in the CCC asset portfolio	550	1	550	-	550	-
1,150		1,969	442	1,969	-	12,700	-
	Strategic Assets						
100	Local Plans Representations	100	6	100	-	1,000	-
300	County Farms Investment	300	11	300	-	3,000	-
4,616	MAC Joint Highways Project	5,198	-	5,198	-	5,198	-
910	Community Hubs - East Barnwell	1,041	-	1,041	-	1,950	-
5,633	Shire Hall Relocation	7,971	105	7,971	-	18,326	-
3,280	St Ives Smart Energy Grid	3,378	-	3,378	-	3,645	-
383	Babraham Smart Energy Grid	452	0	452	-	11,399	-
292	Trumpington Smart Energy Grid	314	0	314	-	6,969	-
397	Stanground Closed Landfill Energy Project	454	-	454	-	9,745	-
246	Woodston Closed Landfill Energy Project	285	-	285	-	2,526	-
672	North Angle Solar Farm	695	-	695	-	23,219	-
-	Marwick Centre Roof Repairs	113	-	113	-	113	-
16,829	• **	20,301	123	20,301	-	87,090	-
81	Capitalisation of Interest Budget	81	-	81	-	134	-
(22,591)	Capital Programme Variations Budget	(26,312)	-	(26,312)	-	(40,969)	-
90,443	TOTAL	105,330	9,415	105,330	-	303,871	-
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#### 2. Reported Amendments - Capital Expenditure

There are no new exceptions to report this month.

## **C&I ANNEX 7 – Capital Funding**

#### 1. Capital Funding Summary 2019/20

Commercial and Investment Capital Programme 2019/20						
Original 2019/20 Funding Allocation as per BP		Revised Funding for 2019/20	Forecast Funding - Outturn	Forecast Variance		
£000	Source of Funding	£000	£000	£000		
42,077 2,309 7,600 130 38,327	Capital Receipts Grant Funding Other Contributions Developer Contributions Prudential Borrowing	41,955 1,759 7,600 130 53,886	41,955 1,759 7,600 130 53,886	- - - -		
90,443	TOTAL	105,330	105,330	-		

## 2. Reported Amendments - Capital Funding

Capital Scheme	Original Budget 2019/20 £000	Revised Budget 2019/20 £000
Investment in the CCC Asset Portfolio	550	550

This scheme was reported in the 2019/20 Business Plan as funded from Capital Maintenance Grant. The scheme will actually be funded from Prudential Borrowing, and the revised funding has been updated to reflect this.