## COMMERCIAL AND INVESTMENT COMMITTEE TRAINING PLAN

Ref	Subject	Desired Learning Outcome/Success Measures	Date	Responsibility	Attendance by:
1.	To be confirmed – provisional training session		26 <sup>th</sup> April 2019 (12:00)		C&I
2.	Finance/KPIs		3 <sup>rd</sup> December 2018 (1pm)	Tom Kelly/Ellie Tod/Amanda Askham/Sue Grace	C&I
3.	Commercial Strategy		9 <sup>th</sup> November 2018 (12.30pm)	Amanda Askham	C&I
4.	Members' duties and obligations in considering Promotion Agreements.		2 <sup>nd</sup> November 2018 (12.30pm)	Chris Malyon	C&I
5.	Future Smart Energy Systems Demonstrator Project		18 <sup>th</sup> October 2018 (13.30)	Sheryl French/Emily Bolton	C&I
6.	Finance/Performance Indicators		tbc	Tom Kelly/Ellie Tod	C&I
7.	This Land Performance Workshop		12 <sup>th</sup> March 2018	David Gelling/David Bethell /Chris Malyon/John Macmillan	C&I
8.	Asset & Risk Workshop	<ul> <li>Asset Strategy</li> <li>CHIC</li> <li>Risk approach and risk register</li> <li>Site tenure mix and retention of rental housing</li> <li>Affordable housing</li> <li>Community Land Trusts</li> </ul>	20 <sup>th</sup> October 2017	Chris Malyon/Stephen Conrad/ David Gelling	C&I
9.	Business Planning Session		15 <sup>th</sup> September 2017	Chris Malyon/ James Wilson	C&I
10.	CHIC Workshop		27 <sup>th</sup> June 2017	Chris Malyon/ David Gelling/ David Bethell/ John Macmillan	C&I

11.	Introductory Session	The Committee's remit,	26th May 2017	Chris Malyon/	C&I
	for the Commercial &	focus on work areas e.g.		John Macmillan	
	Investment	CHIC, Strategic Estates,			
	Committee	Facilities Management and			
		Horizon Scanning			