

COMMERCIAL AND INVESTMENT COMMITTEE TRAINING PLAN

| Ref | Subject | Desired Learning Outcome/Success Measures | Date | Responsibility | Attendance by: |
|-----|--|---|---|--|----------------|
| 1. | <i>To be confirmed – provisional training session</i> | | 26 th April 2019 (12:00) | | C&I |
| 2. | <i>To be confirmed – provisional training session</i> | | 17 th January 2019 (10:00) | | C&I |
| 3. | Finance/KPIs | | 3 rd December 2018 (1pm) | Tom Kelly/Ellie Tod/Amanda Askham/Sue Grace | C&I |
| 4. | Commercial Strategy | | 9 th November 2018 (12.30pm) | Amanda Askham | C&I |
| 5. | Members' duties and obligations in considering Promotion Agreements. | | 2 nd November 2018 (12.30pm) | Chris Malyon | C&I |
| 6. | Future Smart Energy Systems Demonstrator Project | | 18 th October 2018 (13.30) | Sheryl French/Emily Bolton | C&I |
| 7. | Finance/Performance Indicators | | tbc | Tom Kelly/Ellie Tod | C&I |
| 8. | This Land Performance Workshop | | 12 th March 2018 | David Gelling/David Bethell /Chris Malyon/John Macmillan | C&I |
| 9. | Asset & Risk Workshop | <ul style="list-style-type: none"> • Asset Strategy • CHIC • Risk approach and risk register • Site tenure mix and retention of rental housing • Affordable housing • Community Land Trusts | 20 th October 2017 | Chris Malyon/Stephen Conrad/ David Gelling | C&I |
| 10. | Business Planning Session | | 15 th September 2017 | Chris Malyon/ James Wilson | C&I |
| 11. | CHIC Workshop | | 27 th June 2017 | Chris Malyon/ David Gelling/ David Bethell/ John Macmillan | C&I |

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| 12. | Introductory Session for the Commercial & Investment Committee | The Committee's remit, focus on work areas e.g. CHIC, Strategic Estates, Facilities Management and Horizon Scanning | 26th May 2017 | Chris Malyon/ John Macmillan | C&I |
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