

**Item 5 - Appendix 3: CCC Consultants Framework – A comparison with other Frameworks in the market place**

| <b>Cambridgeshire County Council Objectives &amp; Requirements of a Consultants Framework</b>                | <b>LGSS Consultants Framework</b>  | <b>Built Environment Consultancy Services (BECS – Scape)</b>   | <b>Project Management and Full Design Team Services (PMFDTS - Crown Commercial Service)</b>                          | <b>Bloom</b>  | <b>ESPO</b>  |
|--|--|--|--|---|--|
| Clear, transparent and auditable   | Yes<br>Procured under OJEU Rules. However, no real direction regarding processes and procedures. No Framework support. | Yes<br>Procured under OJEU Rules and Guidance and Framework support is comprehensive.                                | Yes<br>Procured under OJEU Rules and Guidance and Framework support is clear but not comprehensive.                  | Yes<br>Procured under OJEU Rules and Guidance and Framework support is comprehensive. | Yes<br>Procured under OJEU Rules and Guidance and Framework support is available on request. |
| Maximum framework rates offered are considered competitive in the current market climate                     | Yes<br>Competitive market tender process undertaken. There is an option for rate reviews during the contract period.   | Yes<br>Competitive market tender process undertaken. There is an option for rate reviews during the contract period. | Yes<br>Competitive market tender process undertaken. There is an option for rate reviews during the contract period. | No<br>Services would need to be defined and procured on a project by project basis.   | No<br>Services would need to be defined and procured on a project by project basis.          |
| Can works with the existing CCC Design & Build Contractors Framework and provides the required Core Services | No<br>NEC supervisor is not provided so a separate procurement exercise is required.                                   | Yes  | No<br>NEC supervisor is not provided so a separate procurement exercise is required.                                 | Yes<br>Services must be defined on a project by project basis                         | Yes<br>Services must be defined on a project by project basis                                |

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|--|--|---|---|---|---|
| Fixed rates for a three year period  | Yes<br>Expires 2020 (with the 1 year extension)                              | Yes<br>Expires 2021   | Yes<br>Expires 2019   | No<br>Services would need to be defined and procured on a project by project basis. | No<br>Services would need to be defined and procured on a project by project basis. |
| Ability to appoint consultants via mini-tender and direct  | No<br>There are conditions to direct appointment i.e. ranking based on price | Yes<br>You can request to use one specific consultant based on experience etc | No<br>There are conditions to direct appointment i.e. ranking                               | No<br>Mini-tender only  | No<br>Mini-tender only  |
| Service providers should be able to work primarily on Education capital projects, but also be dynamic enough to be able to work on other Local Authority lead Capital projects e.g. offices, libraries, care homes, residential etc. | Yes  | Yes   | Yes   | Yes   | Yes   |
| Professional services contract needs to be compatible with NEC 3 contract  | Yes  | Yes   | Yes   | Yes   | Yes   |
| Ability to procure services for MS1-7 but allow for separate appointment of feasibility work   | No<br>Requires consultants to be   | Yes   | Yes   | Yes   | Yes   |

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|--|---|---|---|---|---|
| (MS1 stage), and then an option to appoint or go back out to tender for MS2-7  | appointed separately so a separate procurement exercise is required |   |   |   |   |
| More direct control over procurement, appointment and management of consultants  | No  | No  | No  | Yes   | Yes   |
| Ability to offer partnership working and an assurance that the service providers' teams will provide continuity of teams working on projects           | No<br>As the procurement was out of the County Council's control.   | No<br>As the procurement was out of the County Council's control. | No<br>As the procurement was out of the County Council's control.                           | No<br>As procurement is done on a project by project basis. | No<br>As procurement is done on a project by project basis. |
| Fixed % payment schedule for each milestone in each band so that the County Council can more accurately predict in-year spend forecasting and year end | No  | ?   | ?   | Yes   | Yes   |
| Continuous improvement measures, measured by KPI's   | No  | Yes   | Yes   | Yes   | Yes   |
| No annual charge to the County Council   | No  | Yes   | No  | Yes   | Yes   |
| Does the Framework provided added value e.g. continuity of service, support with KPI   | No<br>Could only be developed after                                 | Yes   | No<br>Could only be developed after   | No<br>Consultants are procured on a                         | No<br>Consultants are procured on a                         |

| Cambridgeshire County Council<br>Objectives & Requirements of a<br>Consultants Framework | LGSS<br>Consultants<br>Framework                      | Built<br>Environment<br>Consultancy<br>Services (BECS<br>– Scape) | Project<br>Management<br>and Full Design<br>Team Services<br>(PMFDTS -<br>Crown<br>Commercial<br>Service) | Bloom                       | ESPO                        |
|--|---|---|---|-----------------------------|-----------------------------|
| monitoring and poor performance,<br>innovation   | long term use and<br>development of<br>relationships. |   | long term use and<br>development of<br>relationships.   | project by<br>project basis | project by project<br>basis |