

MENTAL HEALTH RECOVERY AND COMMUNITY INCLUSION SERVICE

To: **Adults Committee**
Meeting Date: **19th July 2018**
From: **Commissioning Director**
Electoral division(s): **All**

Forward Plan ref: **2018/056** *Key decision:* **Yes**

Purpose: **To request approval for the award of contract for a county-wide Mental Health Recovery and Community Inclusion Service**

Recommendation: **The Committee is being asked to:**
a) Approve the award of contract for a county-wide Mental Health Recovery and Community Inclusion Service

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1. BACKGROUND

- 1.1** Cambridgeshire County Council (CCC), Peterborough City Council (PCC) and Cambridgeshire and Peterborough Clinical Commissioning Group (C&P CCG) are jointly commissioning the Mental Health Recovery and Community Inclusion Service for Adults with mental health needs that would benefit from a range of interventions in a community setting. The service will enable people to develop the skills and resources needed to gain independence, build resilience and enhance coping skills.
- 1.2** This contract will replace a range a different existing contracts to deliver a single service, including voluntary sector (prevention) and statutory services.
- 1.3** CCC is the lead commissioner for the service. Funding for the service will be through alignment of current investment from CCC, PCC and C&P CCG.
- 1.4** The contract will be for an initial period of 3.5 years, with options to extend for two further periods of two years each, making 7.5 years in total. This period was chosen as it aligns with the CCC Drug and Alcohol contract, which has similar client groups and opportunities for closer working between the services. The Joint Commissioning Board also recommended the length of contract due to the transformative nature of the service and developments across the mental health pathway
- 1.5** Adults Committee approved the procurement on the 8th March 2018
- 1.6** The total budget is £7,927,897 for the total length of contract. The contract start date is 01/10/2018.
- 1.7** A tender exercise was undertaken and evaluation has now been completed.

2. MAIN ISSUES

- 2.1** The procurement was undertaken between mid-February and June 2018.
 - Bids were received from 7 providers.
 - The tender was evaluated on 60% quality and 40% pricing score.
 - The evaluation took place between 02/05/2018 and 21/05/2018. The moderation meeting was on 22/05/2018.
 - A panel of service users/family evaluated two of the award questions on 21/05/2018. The panel was facilitated by SUN Network and attended by Sarah Fuller, LGSS Procurement.
 - The financial evaluation was undertaken by Procurement with further clarification questions reviewed by the Evaluation Panel and discussed with a member of the Finance Team.

2.2 Scoring

Potential Provider	Quality (60)	Pricing (40)	Total Score
Provider A	36	31.64	67.64
Provider B	30.75	-	30.75
Provider C	42.75	24.78	67.53
Provider D	51.75	35.64	87.39
Provider E	51	35.25	86.25
Provider F	51.75	25.44	77.19
Provider G	31.5	-	31.5

Provider B and Provider G were excluded from the procurement because they failed to achieve the minimum quality standard of 60% (36 out of 60).

The preferred provider is Provider D.

2.3 Award of Contract

2.3.1 It is recommended that the contract is awarded to Provider D.

2.3.2 A presentation to the Cambridgeshire and Peterborough Joint Commissioning Board was made on the 18th of June 2018. The Board agreed to recommend to Adults Committee that Provider D should be awarded the contract.

2.3.3 A presentation to the Cambridgeshire and Peterborough CCG's Clinical Executive Committee was made on the 26th of June 2018. The Committee agreed to award the contract to Provider D.

2.4 Next Steps

Following approval of the award of contract the following steps would be taken:

Award notice issued to all bidding providers	20 th July 2018
Standstill period (10 days) ends	31 st July 2018
Mobilisation discussions begin	1 st August 2018
Contract commencement	1 st October 2018

3. ALIGNMENT WITH CORPORATE PRIORITIES

The County Council has adopted a Transforming Lives approach over the last couple of years with the aim of supporting people to be more independent by taking a 'spend to save' approach. This has included establishing the Adult Early Help Team and other prevention initiatives including the remodelling of older peoples support services. This service fully supports this priority, promoting wellbeing and support, using localised services and personal networks wherever possible. Prevention will be enhanced through a focus on a community based approach. Support through this service will be

personalised and based upon the persons' own strengths, capacity, knowledge, and networks.

3.1 Developing the local economy for the benefit of all

The following bullet points set out details of implications identified by officers:
The Mental Health Recovery and Community Inclusion service will support people to:

- improve their employability skills
- access volunteer opportunities including developing peer support models
- lead to fewer people being excluded from the mainstream, allowing them to participate in local communities and the economy

3.2 Helping people live healthy and independent lives

The following bullet points set out details of implications identified by officers:
The Mental Health Recovery and Community Inclusion service will support people to:

- improve/maintain their mental well-being
- develop peer support groups
- become more involved in their local communities
- access opportunities to improve their physical health
- make fewer demands on health and social care services

3.3 Supporting and protecting vulnerable people

The following bullet points set out details of implications identified by officers:
The Mental Health Recovery and Community Inclusion service will support people to:

- move out of poverty/financial crisis
- reduce stigma associated with mental health within the local community
- escalate support appropriately (for people whose mental health may be deteriorating)
- develop emotional wellbeing and coping strategies improving Mental Health and resilience

4. SIGNIFICANT IMPLICATIONS

4.1 Resource Implications

The following bullet points set out details of significant implications identified by officers:

- An investment of £800,507 annually from CCC
- Investment by PCC of £145,000 and CCG of £141,546
- Agreements with the CCG and PCC to align budgets to this service to provide economies of scale and consistent and equitable service delivery
- Four current providers are in scope for the procurement (Richmond Fellowship, Lifecraft, Metropolitan and CPSL Mind). TUPE will apply to the procurement exercise and has been considered as part of the tender bids.
- The tender invited bids within the outlined maximum financial envelopes and ask providers to tender within an annual budget that included 2% year on year savings from the Cambridgeshire County Council investment. The annual maximum budget

specified in the tender was £7,927,897 and with the anticipated efficiencies, for Cambridgeshire, built into the procurement a saving of £206,188 should be achieved across the lifetime of the contract.

4.2 Procurement/Contractual/Council Contract Procedure Rules Implications

The following bullet points set out details of significant implications identified by officers:

- This procurement complies with the Council's Contract Procedures Rules
- Contract length of 3.5 years +2+2to align with potential to procure a joint recovery service with Drug and Alcohol commissioners within Public Health
- The contract will be held by Cambridgeshire County Council.

4.3 Statutory, Legal and Risk Implications

The following bullet points set out details of significant implications identified by officers:

- The service will deliver quality and more affordable packages of statutory care as part of a joined up approach to service delivery to remove duplication and provide more effective commissioning of support packages for complex mental health needs and the ability to step down more easily.
- In order to jointly commission the service across Cambridgeshire and Peterborough authorities, a Delegation Agreement has been drafted and agreed by both parties' legal teams.
- A Collaboration Agreement has been drafted between Cambridgeshire County Council and Cambridgeshire and Peterborough CCG to align budgets to this service.
- There is a risk that an unsuccessful provider could challenge the decision, however the procurement has been conducted fairly and transparently in line with the Public Contract Regulations

4.4 Equality and Diversity Implications

The following bullet points set out details of significant implications identified by officers:

- This service is designed to support those in our communities who require support under the Care Act 2014 and Equality Act 2010.
- The service will be committed to reducing the stigma of mental health in local communities participating in and leading local initiatives
- The service will aim to improve the equality of access to services for people with mental health need.

4.5 Engagement and Communications Implications

The following bullet points set out details of significant implications identified by officers:

- This service and tender outcome has been developed and evaluated in consultation with PCC and CCG colleagues

- Views have been sought from providers, stakeholders and service users about the service and the proposed model of delivery.
- A series of engagement events were held with current and prospective providers as well as local stakeholders within mental health pathways
- The public haven't directly been approached in relation to this procurement although feedback from both carers and service users has been actively sought
- The CCC Communications team have been engaged to assist with a proactive communications approach to the launch of the service.

4.6 Localism and Local Member Involvement

The following bullet points set out details of significant implications identified by officers:

- The service will be designed to meet local needs across the diverse nature of the county, providing an equitable service and adding value to local services rather than duplicating provision that already exists
- The service delivery proposal aims to empower service users and local communities to develop the service in a flexible way to meet local needs

4.7 Public Health Implications

The following bullet points set out details of significant implications identified by officers:

- The service provides a proactive approach to prevent escalating mental health needs supporting Public Health initiatives around anti-stigma and improving physical health needs
- There is a longer term ambition to procure a joint community based service to meet the needs of people with co-occurring mental health and substance misuse needs and initiatives working with people with co-occurring needs will be delivered by the provider.

Source Documents	Location
None	None

Implications	Officer Clearance
Have the resource implications been cleared by Finance?	Yes Name of Financial Officer: Tom Kelly
Have the procurement/contractual/ Council Contract Procedure Rules implications been cleared by Finance?	Yes Name of Financial Officer: Paul White
Has the impact on statutory, legal and risk implications been cleared by LGSS Law?	Yes Name of Legal Officer: Duncan Dooley-Robinson
Have the equality and diversity implications been cleared by your Service Contact?	Yes Name of Officer: Oliver Hayward
Have any engagement and communication implications been cleared by Communications?	Yes Name of Officer: Matthew Hall
Have any localism and Local Member involvement issues been cleared by your Service Contact?	Yes Name of Officer: Oliver Hayward
Have any Public Health implications been cleared by Public Health	Yes Name of Officer: Tess Campbell